Postgraduate Employment Outcomes (2020-2021) and Career Services Resources
Columbia Mailman School of Public Health
Career Services Resources
Our Mission

Career Services helps students and alumni by:

• Providing empathetic career coaching to help you explore, develop, and refine your career vision.

• Training you in self-marketing, professional etiquette, and relationship-building, to empower you to achieve your career goals.

• Cultivating school-wide partnerships with a broad range of relevant employers and establish alumni and student networks

The career services team is comprised of highly trained professionals with significant advising experience.
Career Services Team

Heather Krasna, PhD, EdM, MS, Assistant Dean
25+ years’ experience in career services, nonprofit management, and recruiting. Co-author, 101+ Careers in Public Health, 3rd Ed. and author, Jobs That Matter

Masako Hashimoto, MS Assistant Director, 16 years’ experience in counseling and recruiting, National Certified Counselor, LMHC, Certified Professional Resume Writer

Jason Ross, MA Assistant Director, 17 years’ experience in consulting, HR, and career coaching; Professional Certified Coach (PCC)

Henryne Tobias, EdM Assistant Director, 30+ years’ experience in higher education, career counseling, diversity & inclusion, career education

Plus our wonderful student worker team!
Career Services Appointments & Resources

Appointments:
- **Resume**, cover letter, **LinkedIn** reviews; job search strategy
- Career **counseling**, advising, decision-making
- Practice **interviews**, salary negotiation, networking advice
- Lifetime, **FREE career services for alumni**
- Our appointments receive “world class” level of satisfaction

Resources:
- **Online resources**: Full, virtual career development course; 400+ handouts, resources, videos, links, salary surveys
- **Career Handbook**: 150+ page career guidance book, exclusively for Mailman students
- **Big Interview**: virtual practice interview software
Career Services Resources: Networking & Recruiting

• Exclusive CareerLink job board
• Career Fairs: Fall Career Day, Spring Career Day; other smaller events
• Employer Presentations
  • Coffee Chats, “On-campus” interviewing, recruiting events
• Alumni networking
  • Exclusive ColumbiaMailmanConnect.com mentoring site
  • Columbia University-wide alumni directory; LinkedIn group
• Reciprocity Career Services
This report analyzes the Oct. 2020, Feb. 2021 and May 2021 employment survey responses and related information. The Office of Career Services had information regarding 628 graduates as of Jan. 18, 2021, from a total of 722 graduates surveyed, a knowledge rate of 87%. 

Post-Graduate Outcomes
Geographic Locations (n=531)

- NY Metro/Tristate: 68%
- California: 7%
- DC Metro: 7%
- MA/East Coast/NE: 5%
- Int'l Asia: 5%
- Midwest: 2%
- South/SW/TX: 4%
- Int'l Europe & Canada: 1%
- Pacific NW/Mtn: 1%
- Int'l Africa, MENA, S & Central Am.: 0%
- Int'l Europe & Canada: 1%
- Midwest: 2%
- South/SW/TX: 4%
- Int'l Africa, MENA, S & Central Am.: 0%
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- Midwest: 2%
- South/SW/TX: 4%
- Int'l Africa, MENA, S & Central Am.: 0%
- Int'l Europe & Canada: 1%
- Midwest: 2%
- South/SW/TX: 4%
Example Employers

Government

Nonprofits

Life Sciences & Research Consulting

Pharma & Medical Devices

Healthcare Consulting

Insurance

Technology/Startups

Marketing

Philanthropy

Hospitals/Health Systems

Global Health/NGO/Humanitarian
OUTCOMES BY DEPARTMENT
Example Biostatistics Outcomes

MS
• Amgen, Data Scientist
• Anthem, Biostatistical Analyst (2)
• Boehringer Ingelheim, Statistical programmer
• Center for Biostatistics in AIDS Research, Biostatistician I
• CVS Health, Data Scientist (2)
• Edetek, Statistical Programmer
• Humana, Data Scientist 2
• IQVIA (China location), Analyst, Data Sc & Adv Analytics
• Johnson & Johnson, Statistical Programming Analyst
• Memorial Sloan Kettering, Assistant Research Biostatistician (3)
• Michael Allen Company, Research Associate (3)
• Mount Sinai, Data Analyst
• NIH/NCI, Computational biologist

• NYC Department of Health and Mental Hygiene, City Research Scientist
• Pfizer, SAS Programmer
• PwC, Associate
• Regeneron Pharmaceuticals, Process Development Engineer III
• Yale University, Biostatistician

MPH
• Acumen, LLC/SPHERE
• Analysis Group, Healthcare Analyst (2)
• Astrazeneca, Central Marketing Intern
• Cytel Inc., Customer Success Manager
• ZS Associates, Decision Analytics Associate
Biostatistics Doctoral Outcomes

- Google, Data Scientist
- IBM, Lead Researcher
- Johnson & Johnson, Associate Director market access analytics
- University of Pennsylvania, Postdoctoral Researcher
- Vertex Pharmaceuticals, Sr Biostatistician II

MS Graduates Continuing Study

- PhD, Biostatistics, Duke-Nus
- PhD, Biostatistics, Columbia
- PhD, Biostatistics, NYU
- PhD, Biostatistics, Ohio State University
- PhD, Biostatistics, Pennsylvania State University
- PhD, Biomedical Informatics, Stanford University
- PhD, Biostatistics, UCSD
- PhD, Epidemiology and Health Care, University College London
- PhD, Biostatistics, University of Texas Health Science Center (3)
Environmental Health Sciences

EHS Outcomes By Sector (n=25)

- University: 32%
- Hospital/Healthcare: 20%
- Consulting: 8%
- Government: 8%
- Research Organization: 12%
- Pharma/Biotech: 4%
- Nonprofit (Global): 4%
- Other: 12%
Example Environmental Health Sciences Outcomes

Master’s Graduate Outcomes
• Action on Smoking and Health, Project Coordinator
• Bristol Meyers Squibb, QC Analyst
• Cardno ChemRisk, Associate Health Scientist I
• CUIMC/MSPH, Staff Associate I
• Guidehouse, Consultant
• L'Oreal, Jr. Scientist, Instrumental & Clinical Evaluation
• Memorial Sloan Kettering Cancer Center, Clinical Research Associate
• NewYork-Presbyterian, Safety Specialist
• NYC Department of Health and Mental Hygiene, Community Research Program Coordinator
• Research Foundation CUNY, Environmental Scientist

Doctoral Graduate Outcomes
• Columbia Mailman, Postdoctoral Research Scientist, Climate and Health Program
• Icahn School of Medicine at Mount Sinai, Postdoctoral Fellow
• Max Planck Institute for Infection Biology, Postdoctoral Researcher
• Northwell Health, Attending

Master’s Graduates Continuing Study
• Columbia University, PhD
• Columbia University, PhD Neuroscience
• University of Michigan School of Public Health, PhD, Environmental Health Sciences
Epidemiology
Example Epidemiology MPH Outcomes

- Atlantic County Health Dept., Epidemiologist
- Boston Children’s Hospital, Biostatistician I
- California Dept. of Public Health Office of AIDS, Research Scientist
- CDC, Surveillance Epidemiologist
- CDC/PHI, Global Epidemiology Fellow
- Clinical Directors Network, Project Manager
- Clinton Health Access Initiative, Epidemiologist
- Columbia, Research Assistant (multiple)
- EcoHealth Alliance, Research Assistant
- Global Heath Strategies, Senior Associate
- Healthfirst, Medical Economics Analyst
- Heluna Health, Epidemiology analyst
- ICAP, Project Coordinator
- IQVIA, Analyst
- Johnson & Johnson, Clinical Specialist
- LA Dept. of Health, Epidemiology Analyst (3)
- MaineHealth, Research Data Analyst
- Management Sciences for Health, Project officer
- McKinsey & Company, Analyst
- MSKCC, Clinical Research Associate
- Merck, Study Manager; GOglobal Management Trainee; Medical Writer (3 hires)
- Michael J Fox Foundation, Patient Engagement
- NACCHO, Injury & Violence Prevention Analyst
- Native Pathways, Evaluator
- New Regency, Covid Compliance Officer
- New York Presbyterian, Transplant Analyst
- Novo Nordisk, International Graduate Program
- NYC Department of Health and Mental Hygiene, Evaluation specialist (Multiple hires)
- NYC Office of the Chief Medical Examiner, Forensic Epidemiologist
- Peterson Center on Healthcare, Research Assoc.
- Pfizer, Associate Scientist (multiple hires)
- PRECISIONadvisors, Senior Analyst
- PwC, Senior Associate
- The Lewin Group, Research Consultant
- USAID, Foreign Service Officer
- ZS Associates, Decision Analytics Associate
Example Epidemiology Outcomes (Con’t)

MS
• Brigham and Womens Hospital, Associate Physician, Assistant Professor
• Bristol Myers Squibb, Real World Analytics and Data Science Fellow
• Columbia University Medical Center, Family Physician, Clinical Faculty
• HCH Enterprises, LLC, Epidemiologist
• Medidata Solutions, Sr. Director, Integrated Evidence - Acorn Ai

Executive MS
• Columbia University, Project Manager
• Columbia University, Senior Clinical Research Coordinator
• H&D Physical Therapy Upper East Side, Clinical Director, Director of Pelvic Health
• Technical Resources International, In House Clinical Research Associate

PhD & DrPH
• Albert Einstein College of Medicine, Postdoc

• Columbia University Irving Medical Center, Senior Research Associate in Pediatric Oncology Surgery
• Harvard Medical School, Postdoc
• ICAP at Columbia, Assoc Res Scientist
• Knowesis, Epidemiologist III (contractor), Army Public Health Center
• New York University, Smart Cities Postdoctoral Associate | Assistant Professor/Faculty Fellow

Master’s Students Continuing Study
• MD, Medical College of Wisconsin
• MD, Medicine, Rutgers Medical School (2)
• MD, University of Illinois
• MD, Duke University School of Medicine
• PhD, HEOR Fellowship in Ethicon
• PhD, Nutrition, University of North Carolina
• PhD, Aerospace Engineering, UCLA
• PhD, Chronic Disease Epidemiology, Yale
• PhD, Epidemiology, University of California, LA
• JD, Georgetown University Law Center
General Public Health
General Public Health

GPH (n=18)

- Hospital/Healthcare: 50%
- University: 17%
- Nonprofit (Domestic): 11%
- Government: 11%
- Consulting: 5%
- Other: 6%
Example General Public Health Outcomes

- Bain & Company, Consultant
- CDC and Office of the Global AIDS Coordinator, Epidemiologist/Senior Technical Advisor
- Columbia University ICAP, Research Assistant
- Fordham University, Instructor
- Hackensack Meridian Health, Internal Medicine resident physician
- Hospital of University of Pennsylvania, OBGYN Resident
- McMaster University, Psychiatry Resident
- New York Presbyterian Hospital, Program Manager Comprehensive Health Program
- NYP-Columbia, Resident
- NYU Langone, Project Manager
- Providence VA Medical Center, Dental Resident
- The Institute for Family Health, Resident Physician
- Yale University School of Medicine, Psychiatry Resident Physician
Health Policy & Management

Health Policy & Management (n=157)

- Consulting: 24%
- Hospital/Healthcare: 36%
- Nonprofit (Domestic): 8%
- University: 3%
- Technology: 5%
- Marketing/Comms: 5%
- Nonprofit (Intern'l): 1%
- Research Organization: 1%
- Pharma/Biotech: 4%
- Other: 3%
- Government: 6%
- Insurance: 4%
- Other: 3%
Example Health Policy & Management MPH Outcomes

- Analysis Group, Strategy Analyst
- Avalere Health, Senior Associate, Policy
- Baker Tilly, Consultant
- BGB Group, Associate Project Mgt.
- CMS, Management & Program Analyst
- Charles River Associates, Associate
- Children’s Rights, Policy Analyst
- ClearView Healthcare Partners, Analyst
- Columbia Human Rights Institute, Program Admin.
- Commonwealth Care Alliance, Business Intelligence Advisor
- CVS Health, Behavior Change Marketing
- Deloitte, Consultant (4 hires)
- FCB Health, Account Executive (2 hires)
- GoodRx, Senior Product Designer
- Huron Consulting, Consulting Analyst
- Inova Health System, Consultant
- Keck Medicine of USC, Administrative Fellow*
- Mathematica, Health Policy Analyst
- Mayor’s Office of Mgt & Budget, Budget Analyst
- MDCalc, Product Manager
- NYC Treats Tobacco, Project Coordinator
- NYC Department of Homeless Services (DHS) , Data Coordinator and Analyst
- NYC DOHMH Bureau of HIV, Policy Analyst
- NYU Langone, Project Mgt Coordinator
- PA Consulting, Consultant Analyst
- PRECISIONxtract, Analytic Consultant
- Public Health Solutions, Quality and Evaluation
- Somos Community Care, Project Manager
- The Dedham Group, Analyst
- The ONE Campaign, Policy Research Assistant, Global Health
- Trinity Life Sciences, Consultant (2)
- US HHS, Social Science Research Analyst (2)
- VirtualHealth, Associate, Business Analysis
- VOZ Advisors, Strategic Associate (2)
- Women’s Congressional Policy Institute (WCPI), Legislative Aide

* Administrative Fellow at Keck Medicine of USC
Example HPM MHA (F/T) Outcomes

- Aetna, a CVS Health Company, Senior Strategy Planner
- Association for Community-Affiliated Plans (ACAP), Program Associate
- Berkeley Research Group, Associate
- Cyan Health, LLC, Account Executive
- Dana-Farber Cancer Institute, Program Administrator II
- Deloitte, Consultant (4 hires)
- Guidehouse, Consultant (2 hires)
- Kaiser Permanente, Administrative Fellow*
- Keck Medicine of USC, Admin. Fellow*
- KPMG, Advisory Associate (2)
- Mars & Co, Consultant
- MD Anderson Cancer Center, Administrative Fellow*
- Montefiore Medical Center, Administrative Fellow*
- Mosaic Group, Account Executive
- Mount Sinai Health System, Associate
- Nicklaus Children’s Health System, Administrative Fellow*
- Northwell Health, Project Manager
- Novartis, Marketing Trainee
- NY-Presbyterian, Senior Financial Analyst
- NYU Langone, Senior Financial Analyst (2)
- Pfizer, Management Trainee, Alliance
- Phreesia, Senior Associate, Client Services
- Rip Road, Product Manager
- Serenity Care Group, Executive Business Operations Coordinator
- Tencent, Product Manager
- Tufts Medical Center, Admin. Fellow (2)*
- University of Washington Medicine, Nurse Manager
- ZS Associates, Associate

* Competitive administrative fellowship program
HPM Graduates Continuing Study

- MD, California Northstate University College of Medicine
- MD, George Washington University School of Medicine
- MD, Medicine, Harvard Medical School
- MD, Rutgers NJMS
- MD, University of Maryland School of Medicine
- MD, University of Pennsylvania School of Medicine
- MD, Perelman School of Medicine at The University of Pennsylvania
- MD, UT Southwestern Medical School
- PhD, Clinical Psychology, Virginia Commonwealth University
Example HPM P/T MHA & Executive Program Outcomes

**MHA (P/T)**
- Abbvie, Senior Budget Analyst
- American Lung Association, Mgr, Health Promotion
- Cigna, Strategy Senior Advisor
- Columbia Doctors New York Presbyterian Imaging, Project/Practice Coordinator
- Deloitte, Senior Consultant
- Greater NY Hospital Association, Assistant Director, Continuing Care Finance
- Marwood Group, Compliance Manager
- MSKCC, Authorization Specialist
- MetroPlus, Care Coordinator
- Montefiore Medical Ctr., Pharmacy Operations
- NYP Columbia, Financial Analyst
- NYU Langone Health, Project Manager
- PolyPid, Project Manager

**Executive MHA**
- Columbia University, Administrative Director
- MedStar Health, Value-Based Care Manager

**Executive MPH**
- BGB Group, Medical Director
- Childrens Aid, Assistant Medical Director
- Columbia University Medical Center, Senior Director of Revenue
- McKinsey & Company, Expert consultant
- Medly Pharmacy, Director of HIV Education
- Mount Sinai Hospital, Assistant Prof. ObGyn
- Neurogene, Director, Clinical Development
- NYC Health + Hospitals, Leadership Fellow
- NYC Test and Trace, Associate Dir. Operations
- Optum Advisory Services, Director
- Stanford University School of Medicine, Clinical Assistant Professor
- Wycoff Heights Medical Center, Physician
Population & Family Health

Population & Family Health (n=66)

- Consulting: 13%
- Government: 16%
- Insurance: 0%
- Hospital/Healthcare: 16%
- Marketing/Comms: 3%
- Nonprofit (Domestic): 16%
- Nonprofit (Intern'l): 13%
- Other: 4%
- Pharma/Biotech: 2%
- Research Organization: 2%
- Technology: 2%
- University: 13%
- Other: 4%

- Population & Family Health: 13%
Population & Family Health MPH Outcomes

- Boston Consulting Group, Consultant
- Cancer Expert Now, Junior Brand Manager
- Cardea Services, Program Director
- Center for Active Design, Senior Analyst
- CDC, Division of Global Migration and Quarantine, Public Health Advisor
- Children’s Hospital LA, Research Associate
- Cicatelli Associates Inc, Research Associate (3)
- Clinton Health Access Initiative, Sr. Associate
- Columbia University, Senior Program Officer; Research Associate (Multiple hires)
- CommunicateHealth, Health Writer
- Great Plains Tribal Leaders Health Board, Public Health Infrastructure Program Coord.
- Huron Consulting Group, Senior Associate
- ICAP, Procurement and Logistics Officer
- John Snow, Inc. (JSI), COVID-19 Quality Assurance
- LA County Dept. of Health, Research & Policy Mgr
- Metropolitan Montessori School, Sex Educator
- Self-Employed, Community Doula and Educator
- NYC Health and Hospitals, City Research Scientist
- NYCDOHMH, COVID-19 Community Engagement and Planning Coordinator; Policy Analyst
- NYC Emergency Management, Logistics Specialist, Mutual Aid Unit, Response Bureau
- NYS DOH AIDS Institute, Program Assistant
- NYU Langone Medical Center, Research Associate
- PA Consulting, Consultant Analyst
- Population Council, Humanitarian Intern
- PrecisionHEOR, Associate Research Scientist
- Public Health Institute/CDC Global Health Fellowship Program, Global Health Surveillance
- Public Health Solutions, COVID TB Data Analyst
- Queens University, Global Oncology Program Mgr
- The Partnership for the Homeless, Manager
- Trinity Life Sciences, Associate Consultant
- UNICEF, Consultant - Middle East & N. Africa Desk
- VOZ Advisors, Associate of Client Services
- World Health Organization, Consultant
Population & Family Health Graduates (Con’t)

MPH Graduates Continuing Study

- MD, Ponce Health Sciences University
- JD, Pace Law School
- MS, Physician Assistant, Marist College
- PhD, Community Health, UCLA
- PhD, Health Services Research, Brown University

DrPH Outcomes

- Harvard Kennedy School, Emerging Leaders Fellow: Center for Public Leadership
- Washington University in St. Louis, Research Assistant Professor
Sociomedical Sciences
Sociomedical Sciences

Sociomedical Sciences (n=75)

- Consulting: 7%
- Government: 16%
- Insurance: 1%
- Hospital/Healthcare: 20%
- Marketing: 5%
- University: 14%
- Research: 4%
- Nonprofit (NGO/Global): 3%
- Other: 3%
- Nonprofit (Domestic): 27%
- Sociomedical Sciences (n=75)
Sociomedical Sciences Example Outcomes

- Advocates for Youth, Curriculum Consultant
- American Medical Association, Project Coordinator, Center for Health Equity
- Big Brothers Big Sisters of NYC, Program Manager
- Centers for Disease Control and Prevention, Health Communications Fellow (3 hires)
- FCB CURE, Associate Strategic Planner
- FHI 360, Technical Officer II
- Foundation for the NIH, Digital Associate
- Fund for Public Health, Congregate Settings Coord.
- Ipsos Healthcare, Associate Consultant
- LA County Dept of Public Hlth, Research Analyst
- NAACP LDF, Research Associate
- NACCHO, Program Analyst
- NYCDOHMH, Project Coordinator, Opioid Crisis Response Technical Assistance Program
- Northwell Health, Clinical Research Coordinator
- NYC Dpt. of Homeless Services, Intake Supervisor
- NYC H+HC, Colorectal Cancer Screening Mgr
- NYSPi, Health and Aging Policy Research Assist.
- Opioid Response Network, Tech Transfer
- People’s Health Empowerment Grp, Co-Founder
- ProHealth (IPG), Account Executive
- Results for Development, Operations Associate
- SIECUS, Policy Analyst
- The Miami Foundation, Labor Miami Fellow
- Transitional Services For New York, Care Coord.
- UCSF - Curry Int’l TB Center, Program Manger
- United Health Group/OptumServe, Consultant
- US HUD, Community Planning & Development
SMS Outcomes (Continuing Study)

- PhD, Behavioral, Social, and Health Education Sciences, Emory University
- PhD, Pardee RAND Graduate School, RAND Corporation
- PhD, University of Michigan
- DO, PCOM
International Students
Employment Outcomes of International Students (2020-2021)

- Employed in USA: 63%
- Employed abroad: 23%
- Continuing Study: 13%
- Seeking: 1%

n=120
N=170
Opportunities & Networking

• Internships and jobs via Mailman CareerLink
  - On campus opportunities
  - Internships, which may work as Practica/ApEx
  - Jobs, including those open to international students

• Career Fairs and presentations
  - Employers are required to indicate if they are open to hiring F1 students for internships, for OPT, or for potential H1B visa sponsorship

• Columbia Mailman Connect alumni directory
  - Search under “Mailman” to find alumni who were international students during school

• International job search resources including first-ever China Career Fair
Career Resources

- “Life after F1” Workshop with immigration attorney once per semester
- Individual coaching (schedule via CareerLink); drop-in hours Wed/Friday 11am-1pm (via CareerLink)
- PUBH 8086 course (allows for CPT in 2nd year, after practicum is completed)
- Courseworks page:
  - [https://courseworks2.columbia.edu/courses/44804/pages/job-search-for-international-students](https://courseworks2.columbia.edu/courses/44804/pages/job-search-for-international-students)
  - List of employers who have hired Mailman graduates on the F1 from 2017-2021 (note: whether H1B was offered is not known)
  - Links for international job search
  - Lists of employers who have petitioned for H1B
  - Tips for job search for international students
  - Tips for finding on-campus employment
Other Information
Strong Public Health Job Market

During COVID-19 “lockdown” (March-April 2020), there were up to 31% fewer job postings per month nationally

…BUT during the same time period

The number of job postings for people with Master’s degrees in public health INCREASED

## Salary by Sector (Schoolwide)

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<th>Sector</th>
<th>Average</th>
<th>Median</th>
<th>Low</th>
<th>High</th>
<th>Number Reported</th>
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<td>Nonprofit (Domestic)</td>
<td>$71,112</td>
<td>$65,000</td>
<td>$39,500</td>
<td>$175,500</td>
<td>35</td>
</tr>
<tr>
<td>Nonprofit (International)</td>
<td>$65,664</td>
<td>$64,500</td>
<td>$45,000</td>
<td>$120,000</td>
<td>11</td>
</tr>
<tr>
<td>Other</td>
<td>$140,714</td>
<td>$70,000</td>
<td>$40,000</td>
<td>$400,000</td>
<td>7</td>
</tr>
<tr>
<td>Pharmaceuticals</td>
<td>$102,388</td>
<td>$85,000</td>
<td>$50,000</td>
<td>$215,000</td>
<td>19</td>
</tr>
<tr>
<td>Research</td>
<td>$68,286</td>
<td>$65,000</td>
<td>$60,000</td>
<td>$86,500</td>
<td>7</td>
</tr>
<tr>
<td>Technology</td>
<td>$85,938</td>
<td>$71,250</td>
<td>$62,000</td>
<td>$165,000</td>
<td>8</td>
</tr>
<tr>
<td>Universities</td>
<td>$69,704</td>
<td>$65,000</td>
<td>$51,000</td>
<td>$150,000</td>
<td>27</td>
</tr>
<tr>
<td>Overall</td>
<td>$89,252</td>
<td>$72,250</td>
<td>$34,000</td>
<td>$600,000</td>
<td>325</td>
</tr>
</tbody>
</table>
## Salary by Sector

(Excluding Executive students, PhD/DrPH, PT MHA, and Students entering Mailman with pre-existing MD, PhD etc.)

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average</th>
<th>Median</th>
<th>Low</th>
<th>High</th>
<th>Number Reported</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>$88,840</td>
<td>$85,000</td>
<td>$55,000</td>
<td>$150,000</td>
<td>47</td>
</tr>
<tr>
<td>Government</td>
<td>$67,920</td>
<td>$66,302</td>
<td>$42,000</td>
<td>$132,000</td>
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</tr>
<tr>
<td>Insurance</td>
<td>$93,374</td>
<td>$85,009</td>
<td>$52,000</td>
<td>$130,000</td>
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</tr>
<tr>
<td>Hospital/health system</td>
<td>$68,346</td>
<td>$65,000</td>
<td>$34,000</td>
<td>$110,000</td>
<td>50</td>
</tr>
<tr>
<td>Marketing/Comm</td>
<td>$67,914</td>
<td>$65,000</td>
<td>$50,000</td>
<td>$79,000</td>
<td>11</td>
</tr>
<tr>
<td>Non-Profit or Philanthropy (Domestic)</td>
<td>$68,203</td>
<td>$66,250</td>
<td>$39,400</td>
<td>$102,000</td>
<td>34</td>
</tr>
<tr>
<td>Non-Profit/International NGO (Global)</td>
<td>$60,230</td>
<td>$61,500</td>
<td>$45,000</td>
<td>$71,000</td>
<td>10</td>
</tr>
<tr>
<td>Other For-Profit</td>
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<td>$50,000</td>
<td>$40,000</td>
<td>$130,000</td>
<td>5</td>
</tr>
<tr>
<td>Pharmaceuticals</td>
<td>$87,337</td>
<td>$72,800</td>
<td>$50,000</td>
<td>$165,000</td>
<td>13</td>
</tr>
<tr>
<td>Research Organization or Institute</td>
<td>$70,600</td>
<td>$70,000</td>
<td>$62,000</td>
<td>$86,500</td>
<td>5</td>
</tr>
<tr>
<td>Technology</td>
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<td>$70,000</td>
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</tr>
<tr>
<td>University</td>
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<td>$65,000</td>
<td>$51,000</td>
<td>$85,000</td>
<td>23</td>
</tr>
</tbody>
</table>
Thank You!